

United Arab Emirates Jobs Expertini®

Collection Executive

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Company: Duserve

Location: Dubai

Category: business-and-financial-operations

This is a remote About Us Sell2Rent is seeking a Senior Real Estate Acquisition Rep in Sell2Rent is revolutionizing Real Estate by creating a platform that empowers homeowners to sell their homes (and stay in them as renters) to investors who want to acquire those S2R will bring to mainstream America what corporate America has had for decades: We will allow homeowners to unlock equity from their most significant asset, their home, while allowing them to stay as Sell2Rent is a technology-first company that sees a giant opportunity in the single-family home Starting in the US and then Every year over six million homes are sold in the US How many can be sold when owners realize they can sell, cash out and stay in the homes they love? About The Position The Senior Real Estate Acquisition Rep is responsible for working with high quality leads with the goal of converting these leads into highly profitable real estate investment for identifying, analyzing, and The role will require a strong understanding of the real estate market, including market trends, property values, and strong negotiation The Senior Real Estate Acquisition Representative will ensure that acquired properties meet the needs of the company and its Key Responsibilities Lead Management: Make calls, take incoming calls, determine lead motivation, book appointments, make sales presentations, and follow Drive sales to meet and/or exceed sales Self-starter, able to work independently and able to multi-task in a fast-paced deadline oriented Keeps management informed by submitting activity and results reports, such as daily call reports, weekly work plans, monthly metrics Strong understanding of real estate market trends and how to capture and analyze property values Excellent negotiation and communication skills Ability to work independently and as part of a team Passion for real estate technology Requirements High

negotiation skills 2 years minimum of Real Estate (USA) sales experience Fluent English (Native or bilingual proficiency) Benefits Long-term Flexible 100% Start-up work Career Growth: build experience with sophisticated business Sell2Rent is an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability status, protected veteran status, or any other characteristic protected by High negotiation skills 2 years minimum of Real Estate (USA) sales experience Fluent English (Native or bilingual proficiency)
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