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Collection Manager | TikTok Dubai

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Company: TikTok

Location: dubai

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Collection Manager | TikTok Dubai

TikTok is the world's leading destination for short-form video. Our platform is built to help imaginations thrive. This is doubly true of the teams that make TikTok possible.

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Responsibilities

About TikTok:

TikTok is the leading destination for short-form mobile video. Our mission is to inspire creativity and bring joy. TikTok has global offices including Los Angeles, New York, London, Paris, Berlin, Dubai, Singapore, Jakarta, Seoul and Tokyo.

Why Join Us:

Creation is the core of TikTok's purpose. Our platform is built to help imaginations thrive. This is doubly true of the teams that make TikTok possible. Together, we inspire creativity and bring joy – a mission we all believe in and aim towards achieving every day. To us, every challenge, no matter how difficult, is an opportunity; to learn, to innovate, and to grow as one team. Status quo? Never. Courage? Always. At TikTok, we create together and grow together. That's how we drive impact – for ourselves, our company, and the communities we serve. Join us.

Team Introduction:

The Global Revenue Management team is part of the Bytedance Finance function that is responsible for revenue management and accounting for monetization of all Bytedance products via the following processes: running the Order to Cash ("OTC") cycle,

establishing and integrating business-finance platforms together and revenue accounting.

Position Summary:

As a Collections Manager you will be pivotal towards the advertising customer portfolio in Dubai. Your responsibilities include devising and executing strategies to optimize collections, surpassing goals for overdue and bad debt ratios. As a key player, you will oversee the collection of outstanding credit and invoices, strategically minimizing profit loss. Effective communication with clients is paramount, building and nurturing strong working relationships while ensuring timely invoice payments. You'll proactively address billing disputes in collaboration with internal teams, showcasing your problem-solving prowess. Working closely with sales teams, you'll tackle collection issues, mitigate risks, and promote innovative solutions in the vibrant Dubai market. Leverage your analytical skills to run reports, providing valuable insights for informed decision-making.

Responsibilities:

- Collection Management: Focus on the advertising customer portfolio and take direct responsibility for collection management in Dubai.
- Strategic Planning: Create and implement strategies to increase the number of successful collections on outstanding debt.
Exceed goals for overdue and bad debt ratios.
- Credit and Invoice Oversight: Oversee the collection of outstanding credit and invoices to minimize profit loss while ensuring appropriate handling.
- Client Communication: Communicate with clients to build and maintain strong working relationships. Ensure invoices are paid by their due dates. Resolve billing disputes in collaboration with internal cross-functional teams.
- Data Analysis: Run reports and analyze data related to collection management for insights and visibility.
- Collaboration: Work closely with sales teams to address collection issues, identify risks, and promote solutions in Dubai.

Qualifications

- Good communication skills and result-driven.
- Strong experience with collections, preferably in the digital advertising sector.
- Deep understanding of collection practices in the local market.
- Familiarity with the workflow of debt collection business and proficiency in relevant debt collection skills.

- Exhibits sound business judgment and the ability to influence others to deliver results.
- Willingness and comfort with monthly travel to Saudi Arabia.

TikTok is committed to creating an inclusive space where employees are valued for their skills, experiences, and unique perspectives. Our platform connects people from across the globe and so does our workplace. At TikTok, our mission is to inspire creativity and bring joy. To achieve that goal, we are committed to celebrating our diverse voices and to creating an environment that reflects the many communities we reach. We are passionate about this and hope you are too.

Don't miss out on this exciting opportunity – apply now at dubaiofferz.com

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