United Arab Emirates Jobs Expertini®

Collections Officer

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Company: Innovations Group

Location: abu dhabi

Category: other-general

Candidates who can do In-house and Outdoor collections for a leading MNC Bank Credit cards Department. The job involves outdoor collections. Should have excellent communication skills with ability to negotiate with the customer under adverse conditions.Car + UAE Driving LicenceCandidates with min 1 year of experience in credit card collection in UAE.Looking for Arab Nationals and Indians Only.Salary: AED 5000 - AED 6000 + Commissions Any Degree Level Faculty / Institute Any Major Accounting Age Any NationalityAnyResidence Location Any Languages English - Very Good Own a CarAnyHave Driving LicenseAny Job SkillsCandidates with min 1 year of experience in credit card collection in UAE. (Mandatory)Car + UAE Driving Licence (Mandatory)Excellent written & verbal communication skillsMust be well groomed and presentableMotivated to succeed and must be a self starterAbility to listen, think quickly and clearlySalary: AED 5000 - AED 6000 + Commisions About The Company Innovations Group was established in 1994 under the name of Innovation Commercial Brokers. The company was formed as a sole proprietorship company spearheaded by its Managing Director, Ashish Nanda. The company was set up with an objective to provide Relationship Management work within the Promotion, Distribution and Services business. The other line of business which the company was pursuing along with Promotions, Distribution and Services was Commercial Broking for clients for various financial products such as IPO, Investments and Placement of Funds. The idea was to acquire customers and mature the business by converting them for its different product lines by selling and cross-selling. By identifying the customer needs and trying to provide services in those areas where there was an identified need propelled the company to new heights and growth. The process of acquiring clients was initially from local market and expanded to global markets through mail, telephone, and generation of leads.

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