

Collins Aerospace Hiring Regional Sales Manager in Dubai – Apply Now

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Company: Collins Aerospace

Location: dubai

Category: other-general

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Description:

This position is responsible for driving customer and regional sales strategies and must also be able to deputize and be an extension of the Sales Director.

Responsibilities:

- a-Establishes strategy to drive implementation of initiatives, financial growth opportunities and business development efforts.
- b-Manages network of relationships with key current and potential customers to achieve shared goals and lead customer relations management.
- c-Guides coordination with marketing, sales, and technology groups to implement business development strategy.
- d-Monitors and evaluates the external environment for financial growth opportunities.

Requirements:

- a-Bachelor's Degree in the appropriate discipline and 10 years of relevant experience OR
- b-Advanced Degree in the appropriate discipline and 8 years of relevant experience OR
- c-In the absence of a degree, 14 years of relevant experience is Required.#J-18808-Ljbffr

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