

United Arab Emirates Jobs Expertini®

Commercial Bank of Dubai Careers | Relationship Manager Jobs

[Apply Now](#)

Company: Commercial Bank of Dubai

Location: dubai

Category: other-general

Commercial Bank of Dubai Careers | Relationship Manager Jobs

Description:

Purpose of having a VRM is to manage, upsell and cross sell to low value business accounts through engaging with customers via channels like phone, emails and digital banking.

Job Responsibilities: Maintain & manage an assigned portfolio with existing Business clients to retain & grow their banking relationships in a profitable manner and in line with assigned business growth targets.

Grow CASA and FD balances, identify opportunities in FX and secured Trade and increase share of wallet.

A portfolio of clients will be assigned to the VRM who will call all these clients once in 45 days for any service or business related query. Customers will be guided to online banking or to a branch to complete a particular service. Such a high level of engagement will help in customer engagement and satisfaction.

Customers will also have co-ordinates of these VRMs who can call their respective VRM for any query i.e. low value clients will be served through the VRM model and Digital

Banking. Job Requirements: Bachelors Degree in Business, Economics or Finance

Minimum 2 years in branch services, Virtual Relationship Manager – Business Banking etc.

They should have knowledge of serving business customers, Compliance related risks and business acumen.

Good command over English language. Arabic and being bilingual will be an advantage#J-

[Apply Now](#)

Cross References and Citations:

1. [Commercial Bank of Dubai Careers | Relationship Manager JobsOslojobsJobs dubai Oslojobs](#)
2. [Commercial Bank of Dubai Careers | Relationship Manager Jobslosjobs Jobs dubai losjobs](#)
3. [Commercial Bank of Dubai Careers | Relationship Manager JobsNewsmediajobs Jobs dubaNewsmediajobs](#)
4. [Commercial Bank of Dubai Careers | Relationship Manager JobsLawyerjobs Jobs dubai Lawyerjobs](#)
5. [Commercial Bank of Dubai Careers | Relationship Manager JobsLuxembourgjobs Jobs dubaLuxembourgjobs](#)
6. [Commercial Bank of Dubai Careers | Relationship Manager JobsConstructionjobs Jobs dubaConstructionjobs](#)
7. [Commercial Bank of Dubai Careers | Relationship Manager JobsLosangelesjobs Jobs dubaLosangelesjobs](#)
8. [Commercial Bank of Dubai Careers | Relationship Manager Jobs Canadianjobscentral Jobs dubaCanadianjobscentral](#)
9. [Commercial Bank of Dubai Careers | Relationship Manager JobsClerkjobs Jobs dubai Clerkjobs](#)
10. [Commercial Bank of Dubai Careers | Relationship Manager Jobs ExecutivejobsnearmeJobs dubaExecutivejobsnearme](#)
11. [Commercial Bank of Dubai Careers | Relationship Manager Jobs Searchnzjobs Jobs dubai Searchnzjobs](#)
12. [Commercial Bank of Dubai Careers | Relationship Manager Jobs Salesjobsnearme Jobs dubaSalesjobsnearme](#)
13. [Commercial Bank of Dubai Careers | Relationship Manager Jobs](#)

Manufacturingjobsnearme Jobs dubaManufacturingjobsnearme ↗

14. Commercial Bank of Dubai Careers | Relationship Manager Jobs

FlightattendantjobsJobs dubaFlightattendantjobs↗

15. Commercial Bank of Dubai Careers | Relationship Manager Jobs Tutorjobs Jobs dubai Tutorjobs ↗

16. Commercial Bank of Dubai Careers | Relationship Manager Jobs Egyptjobs Jobs dubai Egyptjobs ↗

17. Commercial Bank of Dubai Careers | Relationship Manager Jobs Workjobs Jobs dubai Workjobs ↗

18. Commercial Bank of Dubai Careers | Relationship Manager Jobs MadinahjobsJobs dubai Madinahjobs↗

19. Commercial bank of dubai careers | relationship manager jobs Jobs Dubai ↗

20. AMP Version of Commercial bank of dubai careers | relationship manager jobs ↗

21. Commercial bank of dubai careers | relationship manager jobs Dubai Jobs ↗

22. Commercial bank of dubai careers | relationship manager jobs Jobs Dubai ↗

23. Commercial bank of dubai careers | relationship manager jobs Job Search ↗

24. Commercial bank of dubai careers | relationship manager jobs Search ↗

25. Commercial bank of dubai careers | relationship manager jobs Find Jobs ↗

Source<https://ae.expertini.com/jobs/job/commercial-bank-of-dubai-careers-relationship-ma-dubai-commercial-bank-of-d-1968-26969/>

Generated on: 2024-05-03 by [Expertini.Com](https://expertini.com)