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Commercial Consultant Hospitality Jobs In Dubai 2023 | Interlink HR Consultancy

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Company: Interlink

Location: dubai

Category: other-general

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Description

This is an incentive-based position that recognises and rewards highly motivated, successful sales professionals in the field of . The role requires calling on prospective customers, sourcing new business as well as responding to new enquiries and servicing clients' key requirements. The incumbent will work alongside a team of experienced Commercial Sales and Leasing professionals to support their property portfolio and develop new business.

Responsibilities

Provides transaction-related services (market analysis, space tours, financial analysis, negotiate terms, etc..) for the leasing of office space across Dubai.

Review and negotiate leases, renewals, expansions and terminations.

Preparing and updating reports and related materials (activity reports, stacking plans, lease abstracts, building specificationss, etc..) for owners.

Participate in brokerage team meetings, attend weekly sales meetings to update colleagues on leasing activity and market information, and to contribute to and benefit from others' market knowledge.

#J-18808-Ljbffr

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