

## Company Manager

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Company: Manpower Professional

Location: dubai

Category: other-general

One of the most developed paint company is looking to set foot in Dubai. This is an excellent opportunity to be a part of this company in its initial set up phase and throughout as a Company Manager. The Manager primarily focuses upon managing all business activities of the business so as to achieve both profit and steady operational accomplishments. This person will be familiar with the routines and traditions that come with the business. The Dubai Manager must understand how to run the company and operate the business, while respecting the fact that the basic foundation of how the business is run is already developed.

**Key Accountabilities**

**Business Management**

- Ensure the establishment and achievement of sales budgets.
- Monitor actual performance against budgeted performance and report discrepancies.
- Ensure the correct interpretation and implementation of all business procedures and policies as they apply to the franchise.
- Ensure uniformity throughout contracts and agreements with business.
- Serve as a liaison between the headed franchise and company headquarters.
- Make sure business products are in line with local authority standards.
- Order new products according to inventory counts or product demands.
- Ensure a by-the-book execution of the business plan; adhere to its time-tested systems.
- Ensure brand building in respect to business franchisee manual.
- Analyzes sales, labour, inventory and controllable on a continual basis and coach different specialties.
- Check design details accurately and meet company's set standards.

**Sales Management**

- Ensure sales targets and budgets are agreed with sales persons and are met.
- Ensure and monitor the distribution of new Franchise Manual to salespersons and the necessary follow up process.
- Analyze trends in both local/niche market and customer profiles to identify

potential sales opportunities. • A Own a CarAnyHave Driving LicenseAny Job Skills To be considered for this opportunity you must have the following skills and attributes:Main Requirements • Requires a bachelor's degree in Business Management or related field and at least 5 years of experience in the field of Senior Management in the Retail Field. • Excellent knowledge of written and spoken languages, especially English and Italian. • Preference to candidates familiar with concepts, practices, and procedures in the field of paint and/or decoration. • Efficient Leading skills and a sense of authority. • Excellent communication skills. • Dynamic, with the ability to multitask. • Work under pressure. • Willing to follow business directions. About The Company Manpower Professional, a division of Manpower Inc., offers comprehensive, expert recruitment services backed by award winning training, assessment and selection and outsourcing. Our extensive resources, world-class client list, and reputation attract a diverse group of talented candidates, with every level of education, skills and experience. Manpower Professional helps find and retain top people in IT, accounting, banking, finance, engineering, Sales and marketing.

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