

# United Arab Emirates Jobs Expertini®

## Complex Sales Manager

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Company: Marriott Hotel

Location: Dubai

Category: sales-and-related

Negotiating all contracts with prospective clients.Helping determine pricing schedules for quotes, promotions, and negotiations.Preparing weekly and monthly reports.Giving sales presentations to a range of prospective clients.Coordinating sales efforts with marketing programs.Understanding and promoting company programs.Obtaining deposits and balance of payment from clients.Preparing and submitting sales contracts for orders.Visiting clients and potential clients to evaluate needs or promote products and services.Maintaining client records.Answering client questions about credit terms, products, prices, and availability.

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