

Consultant – Digital Forensics & Incident Response (DFIR)

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Company: TRINEXIA - Middle East & India

Location: Dubai

Category: healthcare-practitioners-and-technical

Position: Consultant – Digital Forensics & Incident Response (DFIR)

Job Level: Mid Level | 3 plus years in a similar role

Start Date: Immediate

Location: Dubai

With our partners, we design and deliver intuitive, trusted and leading cybersecurity, digital forensics, governance, risk and compliance solutions that are customized to achieve the required results, whilst being admired for our people, partnerships and performance.

WHO ARE WE

Established in 1999, TRINEXIA (formerly Credence Security, Cyber Security Africa Distribution and Cyber Security South Africa) a PAN-EMEA specialty Value-added Distributor, and a leader in providing the most trusted solutions within Cyber Security, Digital Forensics, Application Security, Identity & Payments, Data Security & Governance space. We are a pure-play provider of cybersecurity and forensics solutions to both public and private sector enterprises. At TRINEXIA, we are consistently and successfully adding great value to our partner community, with our partners, we design and deliver intuitive, trusted, and leading solutions that are customized to achieve the required results whilst being admired for our people, partnerships and performance.

WHAT WE ARE LOOKING FOR

We are seeking a talented Digital Forensics Consultant to focus on our Digital Forensics & Incident Response (DFIR) business. The ideal candidate will support customers throughout the implementation phase for TRINEXIA's suite of digital forensics tools, providing

configuration assistance, user training, and ongoing support.

JOB RESPONSIBILITIES

Providing demonstrations, presentations, training, consultation and sales support services for the sales team and existing clients.

Creating BOQ for the required solution. Represent the company at various trade shows, events, and demonstrations.

Proactively manage accounts continually, ensuring customer satisfaction, tracking key deliverables, and maintaining strong customer relationships.

Contribute to technical discussions and solutions internally to support product management, development, and marketing, providing technical insight and customer feedback.

Develop and maintain in-depth knowledge and become a subject matter expert on various DFIR products.

Conducting research into the newer solutions in the industry

Working with a sales team to determine solutions to customers' challenges and supporting the sales team to present proposals to clients.

Architect solutions and respond to proposals for enterprise customers, meeting basic requirements and identifying & proposing transformation solutions.

Manage Proof of Concept engagements, providing knowledge transfer and support for customers while demonstrating solution options and benefits related to their needs.

Own and positively develop relationships with key technical decision-makers and influencers within target customers.

Provide direction and guidance to customers during implementation as the main point of contact.

Execute onsite and remote implementation and training with new and existing customers.

EXPERIENCE/QUALIFICATIONS/CAPABILITIES

Minimum of 3 years' experience in a similar capacity, analyzing digital evidence and investigating computer security incidents.

Experience in a customer-facing role, comfortable presenting to small to medium audiences on technical and business-related topics.

Market awareness with the ability to recognize nuances and trends in the market.

Fluency in English is required, with proficiency in Arabic considered a plus.

Willingness to travel regularly within the region as needed to support client engagements.

Expert knowledge of DFIR tools such as:

Computer & Mac: Exterro, AccessData, FTK, Encase, Magnet Forensics, etc.

Mobile: Cellebrite, MSAB, Oxygen, Paraben, etc.

Threat hunting tools: Commercial and open source.

Forensic Hardware: Workstations, Servers, Storage (including GPUs).

Advanced Hardware Forensic: JTAG & Chip-Off, HDD Repair, and Data Recovery.

Familiarity with network tools: Wireshark, tcpdump, libpcap.

Application Process

Interested candidates are invited to submit their resume along with a cover letter detailing their relevant experience and qualifications to:

[HIDDEN TEXT]

[HIDDEN TEXT]

**Only shortlisted candidates will be contacted for further assessment*

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