

United Arab Emirates Jobs Expertini®

Consulting Professional - ESG Carbon Credits (Dubai Expansion)

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Company: [Not disclosed]

Location: Dubai

Category: management

Job Title: Consulting Professional - ESG Carbon Credits (Dubai Expansion)
Job Description:
An esteemed European ESG Carbon Credit Company is expanding its presence in UAE and is looking to hire Experienced Consulting Professionals to join the team based in Dubai's leading Free Zone. Your primary focus will be driving sales of carbon footprint assessment/offset services to large corporates, leveraging your existing network and expertise in the ESG sector. As a key member of our team, you'll play a pivotal role in establishing our presence in this strategic market, offering attractive commissions and opportunities for career growth. Preference will be given to candidates with prior experience in ESG and a proven track record in sales to multinational corporations.
Responsibilities: Develop and execute sales strategies to promote carbon footprint assessment/offset services to large corporates operating from offices in a Dubai's leading Free Zone. Cultivate and maintain relationships with key decision-makers and stakeholders, leveraging your existing network and industry knowledge. Collaborate with internal teams to tailor solutions to clients' specific needs and address their sustainability goals effectively. Achieve and exceed sales targets, contributing to the company's growth and market expansion initiatives. Stay updated on industry trends, market developments, and regulatory requirements related to ESG and carbon credits.
Requirements: Bachelor's degree in business, environmental science, or related field; MBA or equivalent qualification preferred. Proven track record of success in sales, particularly within the ESG or sustainability sector, with experience in selling to large corporates. Deep understanding of carbon footprint assessment methodologies, ESG principles, and sustainability trends. Excellent

communication, negotiation, and presentation skills, with the ability to articulate complex concepts clearly and persuasively. Self-motivated, results-oriented, and adaptable to a fast-paced, dynamic environment. Fluency in English is required; proficiency in Arabic or other languages is a plus. Willingness to travel within Dubai and the broader region, as needed. Benefits: Competitive base salary with attractive commission structure and performance bonuses. Opportunity to be part of a pioneering team in the expansion of a renowned European ESG company into Dubai's vibrant market. Comprehensive benefits package, including health insurance and retirement plans. Ongoing training and professional development opportunities to enhance your skills and advance your career. A dynamic work environment that values innovation, collaboration, and sustainability. If you're a driven sales professional with a passion for ESG and a desire to make a positive impact, we invite you to join us on this exciting journey of growth and transformation. Apply now to be part of our dynamic team. Pls share your CV on info@wealthbridge.global or by WhatsApp on +971503803170

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