

# United Arab Emirates Jobs Expertini®

**Consulting, Regulatory Economics, Manager/Senior Manager (Dubai/Riyadh)**

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Company: PwC Middle East

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

## Description

Established in the region for 40 years, PwC has around 8, people in 12 countries across the region: Bahrain, Egypt, Iraq, Jordan, Kuwait, Lebanon, Libya, Oman, the Palestinian territories, Qatar, Saudi Arabia and the United Arab Emirates.

Our regional team operates across the Middle East bringing international experience delivered within the context of the region and its culture. We can bring the collective knowledge and experience of more than , people across the entire global PwC network in advisory, assurance and tax to help you find the value you are looking for.

## Role

Manager/Senior Manager – Regulatory Economist – E&S – Dubai or Riyadh

## Economics & Sustainability Team

You will be working within the Economics and Sustainability team (E&S). We are an analysis-driven team that uses economic principles and techniques to formulate policies and strategies to create genuine impacts. We help governments and private-sector organisations navigate complex issues and make better-informed decisions, grounded in robust and compelling evidence. We provide the necessary foresight that helps make and deliver critical business decisions and investments. We work across the Middle East for clients in a range of sectors, including but not limited to central government, real estate, energy and utilities, finance, tourism, transport and health.

We have a mission to drive the Middle East's transformation to a sustainable future and we are interested in passionate, technically-skilled and commercially-minded individuals that can

contribute to this objective.

**The work we typically undertake includes:**

Economic and policy analysis and development

Socio-economic impact assessment

Design of ESG and sustainability strategies

**Roles & Responsibilities**

We are looking for an experienced consultant with a background in regulatory economics to join our team advising the centre of government on improving their regulatory policies and practices, with the aim to improve social and economic outcomes. You will work as part of a team of problem solvers, helping to solve complex policy issues from strategy to execution. Your responsibilities will include, but will not not be limited to the following.

Providing technical advice to governments to improve regulatory practices, designing and formulating regulatory reforms, and assessing the socio-economic impacts of these reforms, drawing on global best practice.

Leading economic analysis e.g. incentive designs; setting tariffs for natural monopolies; price control reviews; cost benchmarking and cost-of-capital estimation

Managing the delivery of complex projects and working together with team members and experts across different disciplines to formulate innovative regulatory strategies and reform initiatives. This will include team leadership, management of project delivery schedules, quality assurance of deliverables, providing project updates and a point of contact to clients, management of project budgets and project commercial KPIs.

Designing and delivering training programmes and workshops.

Preparing clear, concise and presentable reports for different audiences, e.g. technical staff as well as executive-level reports.

Translating complex market data into actionable strategies and implementation roadmaps.

Building and maintaining positive, productive and professional relationships with clients and colleagues. You will be expected to have significant interactions with senior

government officials and senior advisors, including presenting to ministerial-level staff.

Coaching and developing the more junior members in the team.

Driving business development activities, including identifying new opportunities through client and internal relationships and research; developing high quality and commercially viable project proposals; and managing risk and quality processes.

Writing thought leadership articles on issues relating to regulatory economics, incorporating a unique angle and perspective relevant to the region.

Curation and dissemination of the team's knowledge management artefacts in the field of regulatory economics.

You will be expected to have a global mindset and ability to connect with other colleagues across the consulting line of services and other line of services within PwC, which requires a high-level understanding of the wider PwC offering and trends outside your core area of expertise, so we can bring to our clients high-value multidisciplinary solutions.

### **Skills, Competencies and Qualifications**

Familiarity with network industries, specifically energy and water sectors is compulsory.

(Experience of the UK water and energy regulatory ecosystem preferred).

Experience conducting regulatory analysis with or for regulators.

Experience leading projects in the following areas: price control reviews; cost benchmarking and cost-of-capital estimation; design of tariffs for natural monopolies; market reform, liberalisation and redesign of regulatory systems; capacity building of regulatory authorities; and investment analysis, financial modelling and transaction advisory to firms in regulated industries.

Comprehensive knowledge of regulatory systems and regulatory approaches, including price control structures, marginal cost pricing and alternative forms of price regulation; output, delivery, service quality and other forms of non-price regulation; as well as familiarity with international regulatory standards and best practices.

Proven ability to structure issues and use analytical skills to solve complex problems.

Experience in economic impact analysis or related modelling techniques to assess the impacts of policies.

Strong project management skills.

Ability to communicate complex concepts to a non-technical audience through written and oral communication essential.

Ability to prepare clear, concise and visually-appealing reports essential.

Strong interest and passion for developing, growing and leading a team through coaching and mentoring, as well as proactive knowledge sharing.

The ability and willingness to travel within the Middle East or where project requirements dictate.

Proficiency in MS Office and Google Suite essential.

Experience in working with Stata, R, EViews, PowerBI, Tableau, or ThinkCell ideal.

Professional proficiency of Arabic (oral and written) ideal.

### **Years of experience**

8 years of experience in regulatory economics, preferably in a consulting environment.

### **Education**

Bachelor's Degree in Economics, Finance, Econometrics, Public Policy, or any related field.

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