

Contracting Manager

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Company: Confidential

Location: fujairah

Category: other-general

The job posting is outdated and position may be filled. We are currently in need of Contracting Manager for Hotel, Travel and Tourism with at least minimum 8 years experience in the same field. Job Description: Negotiating and contracting of rates, special offers, allocation, release periods, overrides, terms conditions for hotels, self-catering or serviced apartments ensuring the best available rates and availability. • Analyzing the product of our different competitors to ensure our best rates for the multiple source markets • Analyzing weekly product/sales reports to identify market trends and revenue/room night's sales growth opportunities • Analyzing opportunities for opening of new destinations. • Coordinating with the team for loading, positioning of the contracts • Understanding of various means of hotel distribution including channel managers, dynamic connectivity, extranet etc. Disclaimer: Drjobs.ae is only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you suspect fraud or malpractice, please contact us via contact us page. Our goal is to make hiring as easy as possible. We find the right talent for every company, ensuring that each candidate finds a job they enjoy. Dr.Job FZ LLC provides 360-degree AI-powered recruiting and job search solutions. If you are looking for a job and haven't found your chance yet, you can upload your profile on our website and find thousands of opportunities globally! Our platform gives you the flexibility you need to thrive in today's market by allowing you to apply for all different kinds of jobs, whether they are full- or part-time, remote or on-site.

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