

United Arab Emirates Jobs Expertini®

Corporate Sales Executive

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Company: ABC Consultants

Location: dubai

Category: other-general

This vacancy is with a leading organization which specializes in a niche segment in the travel industry. This role entails getting business from or tying up with hotels to get business for the organization. You may need to travel between RAK, Fujairah, Ajman and Sharjah for client meetings. You will be trained for the said role. You will be working closely with the Assistant Manager for the said role and will be trained on:

1. Manage key accounts systematically
2. Develop and maintain key account relationships
3. Understand and plan how the firm can improve its business growth potential with Clients
4. Develop new key accounts
5. Contributing to the development of commercial intelligence

Excellent Communication Skills are a must
Valid UAE driving license is a must
You should be willing to engage in extensive travel around the UAE
You should be willing to learn
We are seeking people who are go-getters, enthusiastic and are keen to start a career in corporate sales
Fresh graduates are welcome to apply

About The Company
ABC Consultants is one of the leading players in organized recruitment services in the Middle East. We are the preferred recruitment partners for clients and a trusted consultant for all senior professionals. Our network is spread across continents and enables us to bring an international approach to recruitment. We are located in the regional business hub, Dubai and cater to the Middle East & African countries. Our sourcing and recruitment solutions are focused on servicing upper middle management, senior management & c level mandates.

#J-18808-Ljbffr

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