

# United Arab Emirates Jobs Expertini®

## Country Manager UAE - Medical Aesthetics

[Apply Now](#)

Company: The Jamestown Group

Location: Dubai

Category: healthcare-practitioners-and-technical

**\*\*\*We are not looking for an employee here. We are looking for a business partner that already has an existent business set up that wants further investment, or potentially, acquisition.**

**Ideally we are looking for someone who already has their own business that can handle importing and exporting of medical aesthetics, medical devices and some pharma product with cold chain storage.**

**\*\*\* Maybe you own a beauty clinic, or chain of beauty clinics.**

**\*\*\*\* Maybe you used to work in Sales for the big global manufactures like Allergen, Galderma within medical aesthetics, and now you are on your own**

**\*\*\*maybe your run an ecommerce marketplace business selling healthcare products**

**\*\*\**You should already be running your own business in one of the Free Zones in the UAE to be relevant.***

**\*\* You must be fluent in English (written and verbal) to be relevant**

### **COMPANY BACKGROUND**

We are a \$100m investment firm that specialises in the medical aesthetics industry and have a network of warehouses globally that serve as local procurement centres which also pick, pack and ship products to our end consumer - currently this is about 90% in the US and our customer is small - medium sized health care professionals.

We have been in business since 2002, and have a network of 15 warehouses in 15 countries in Europe, Asia and the Middle East.

Our primary business is focused on enabling sourcing and ecommerce distribution of

medical goods and other healthcare related products to clinics, aestheticians, doctors, and pharmacists in the global SME space. Wrapped around this core offering are adjacent business solutions which our clientele requires to run their day-to-day businesses (IT, in-house legal, digital marketing, globally relevant access to cheap product, AI enhanced global logistics and software solutions, International payment processing and outsourced administration services).

In essence, we are a B2B distributor of medical devices, medical aesthetics & pharma products that are sourced from Asia and Europe and shipped mainly to the US.

## **ROLE BACKGROUND**

We have the need to find a partner to open up another warehouse facility in the UAE to handle import / export of medical aesthetics. Further, there is an opportunity to develop local sales as well.

## **WHO YOU ARE POTENTIALLY**

\*\*\* maybe you own a beauty clinic, or chain of beauty clinics.

\*\*\* maybe you used to work in Sales for the big global manufactures like Allergen, Galderma within medical aesthetics, and now you are on your own

\*\*\* maybe your run an ecommerce marketplace business selling healthcare product

\*\*\* maybe you already are running a warehouse where you are set up to import and export products and are looking to expand your operation

## **TO BE RELEVANT FOR THIS ROLE:**

We need you to be familiar with importing and exporting (ideally) medical aesthetics, medical devices, cosmetics or pharmaceuticals

Ideally you are doing this currently and are looking for an Investor into your business, or, alternatively you are running a business and looking to sell it

Maybe you are working in a sales function within the medical aesthetics industry and you have a strong network in your home market and are looking at branching out on your own

You will have a strong business acumen and enjoy working for yourself, running your own business & P&L, and being a part of a global organisation that supports you to help set up your own entity and to help run all aspects of your day to day

## YOU WILL UNDERSTAND ALL OF THESE DYNAMICS IN the UAE

Any licenses needed for the importing and exporting If so, how long typically does it take, and what obstacles might we encounter.

Which Free Zone are you in already Are you very familiar with importing and exporting within the free zone

Who the main consumers of aesthetics Is it just GPs Or is it also beauticians, nurses etc

What are the limitations that we need to think about for importing medical aesthetics / devices

How do you see the market within aesthetics in the UAE Who are the major players, what brands are relevant – basically who are we going to compete with

What about exporting and order fulfilment to the US – what restrictions or limitations can you speak too Do you think there is a good opportunity here as well Do we need permits to export

[Apply Now](#)

### Cross References and Citations:

1. [Country Manager UAE - Medical Aesthetics Manufacturingjobsnearme Jobs Dubai Manufacturingjobsnearme ↗](#)
2. [Country Manager UAE - Medical Aesthetics HairjobsJobs Dubai Hairjobs ↗](#)
3. [Country Manager UAE - Medical Aesthetics Teacherjobs Jobs Dubai Teacherjobs ↗](#)
4. [Country Manager UAE - Medical Aesthetics AustinjobsJobs Dubai Austinjobs ↗](#)
5. [Country Manager UAE - Medical Aesthetics PolicejobsJobs Dubai Policejobs ↗](#)
6. [Country Manager UAE - Medical Aesthetics Omanjobs Jobs Dubai Omanjobs ↗](#)
7. [Country Manager UAE - Medical Aesthetics HoustonjobsJobs Dubai Houstonjobs ↗](#)
8. [Country Manager UAE - Medical Aesthetics Losangelesjobs Jobs Dubai Losangelesjob ↗](#)

9. [Country Manager UAE - Medical Aesthetics OfficerjobsJobs Dubai Officerjobs](#)
10. [Country Manager UAE - Medical Aesthetics Universityjobsnearme Jobs Dubai Universityjobsnearme](#)
11. [Country Manager UAE - Medical Aesthetics Nyjobscareer Jobs Dubai Nyjobscareer](#)
12. [Country Manager UAE - Medical Aesthetics AnesthesiologistjobsJobs Dubai Anesthesiologistjobs](#)
13. [Country Manager UAE - Medical Aesthetics Iexpertini Jobs Dubai Iexpertini](#)
14. [Country Manager UAE - Medical Aesthetics Berlinjobsearch Jobs Dubai Berlinjobsearch](#)
15. [Country Manager UAE - Medical Aesthetics Canadajobsearch Jobs Dubai Canadajobsearch](#)
16. [Country Manager UAE - Medical Aesthetics OsakajobsJobs Dubai Osakajobs](#)
17. [Country Manager UAE - Medical Aesthetics Botanyjobs Jobs Dubai Botanyjobs](#)
18. [Country Manager UAE - Medical Aesthetics SurgeonjobsJobs Dubai Surgeonjobs](#)
19. [Country manager uae - medical aesthetics Jobs Dubai](#)
20. [AMP Version of Country manager uae - medical aesthetics](#)
21. [Country manager uae - medical aesthetics Dubai Jobs](#)
22. [Country manager uae - medical aesthetics Jobs Dubai](#)
23. [Country manager uae - medical aesthetics Job Search](#)
24. [Country manager uae - medical aesthetics Search](#)
25. [Country manager uae - medical aesthetics Find Jobs](#)

Source<https://ae.expertini.com/jobs/job/country-manager-uae-medical-aesthetics-dubai-the-jamestown-group-7b6a1f3cd5/>

Generated on: 2024-05-01 by [Expertini.Com](#)