

Customer Services Representative

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Company: Dubai Limited

Location: united arab emirates

Category: other-general

Category: Production Career Level: Entry Level Experience: Fresh Graduate Required

Qualification: Graduate Requires Traveling: No Salary: Salary Not disclosed Salary Type: Per Month Total Vacancies: 10 Skills: sales customer service telesales executive inbound outbound telephone calls company business timing call center representative building inbound calls food industry english communication interpersonal skills scripting product compensation

Description About the Company: Choco Palace Dates and Sweets are a team of chocolate and dates lover. We pack our love of chocolates and dates for you. Our aim is only to spread happiness as we are not compromising on quality and we assure to give you the best price. We have the best chocolate date and it is our hero product. We made it with love. We used the best quality date and processed it through a hot tunnel. So this process gives you a melting experience that enhances the taste and makes the taste that you never forget in your life. Job Summary: We are looking to hire an experienced, customer-oriented Telesales Executive to utilize inbound and outbound telephone calls to achieve sales targets. The goal is to help the company grow by bringing in customers and developing business. Working Conditions: Shift Timing: 1pm - 10 pm (Evening Shift) Work Days: Sunday to Friday (6 days a week) Key Responsibilities: A call center representative focuses on building relationships with our clients through both inbound calls, outbound calls and understands all our products clearly. Researching and identifying leads Generate Leads and convert them into sales Excellent experience as telesales representative or other sales/customer service role Experience with Food & Beverages Industry Excellent knowledge of English Must possess outstanding communication and interpersonal skills Strong problem-solving,

multitasking skills and organizational expertise mastering job description, on call scripting and industry product knowledge

Job Specification

Choco Palace (Recruiter) is in search of talented and motivated individuals for the post of Customer Services Representative in the field of Production in one of their office located in Dubai - United Arab Emirates. The ideal candidate should have graduate qualification and atleast fresh graduate of experience. The position require sales, customer service, telesales, executive, inbound, outbound, telephone, calls, company, business, timing, call center, representative, building, inbound calls, food, industry, english, communication, interpersonal skills, scripting, product, compensation mandatory skills. This is a Full-Time morning shift job.

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