

Customer Success Manager Jobs In Dubai | Deel

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Company: Deel

Location: dubai

Category: other-general

Customer Success Manager Jobs In Dubai | Deel

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Responsibilities Develop a vision and strategy for clients by assessing their strategy as a business to assist them in using Deel's tools to achieve their goals

Build deep and trusting long-term relationships with clients by identifying partner pain points, providing solutions, and recognizing opportunities for growth and revenue generation

Creating data driven recommendations by accessing, analyzing, and synthesizing large data sets

Problem solving and solution implementation across Deel internally on behalf of your clients

Working with the product and operations teams to drive high impact improvements Apply

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Requirements You have minimum of 2+ years of relevant work experience, including client facing experience

Have previous experience in at least one of the following: fast growth startup, top-tier management consulting, investment banking, or private equity

Have Global Payroll experience

Relationship builder who remains calm and collected when facing crisis or criticism and celebrates partners' successes with them

Quantitatively-inclined and data savvy; you may not be a SQL expert, but you enjoy drawing quick, insightful conclusions from complex data sets, asking critical questions, and

synthesizing raw numbers into simple, actionable recommendations

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