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Cyber security and networking sales executive Jobs In Dubai | Confidential

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Description:

New Net Technologies (NNT) provide Security through System Integrity. We are a leading manufacturer of Cyber Security & Compliance software, focused on helping organizations reduce their risk and achieve compliance. Our solutions provide Continuous Compliance Assurance, Real Time Change Control and when Combined with NNT FAST Cloud™, automatic evaluation of detected changes – all in real time. In summary, we provide Security through System Integrity!

Responsibilities:

Knowledge on Cyber Security Solutions and Services

Managing key existing accounts of UAE – across segments

Hunting for New clients and positioning our Brand in the market.

Ensuring our Brand equity is maintained and enhanced in the UAE Market.

Should be already based in Dubai and have a very impressive track record of managing Enterprise Customers.

Requirements:

Should be min ,2+ years of Sales/Account management experience in UAE Market.

Reporting to sales manager and general manager

The person would have direct responsibility in ensuring revenue growth and Collections

He would be ably supported by team (based in UAE)

The person should be self-motivated, a proven team player and a go getter

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