

Cyber Security Sales Manager Jobs in Dubai | Al Futtaim Jobs

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Company: Al Futtaim

Location: dubai

Category: other-general

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1- Cyber Security Sales Manager

Job: Full Time

Location: Dubai, UAE

Description:

The purpose of this role is to define and operationalize the go-to-market strategy, define, and execute the yearly sales plan and contribute directly to the success of the Managed Security Services and Cyber Security Solutions.

Job Responsibilities:

Define, and develop the go-to-market strategy for Managed Security & Cyber Security Services Offerings.

Develop a yearly sales plan with Managed Security & Cyber Security Services goals and deliverables to be included in AFT's overall Annual Sales Plan

Attain margin and revenue contribution targets for Managed Security & Cyber Security Services across UAE, KSA and Qatar markets

Develop and identify new Managed Security & Cyber Security Services opportunities across the 3 markets across all verticals

Job Requirements:

Bachelor's degree or Master's in IT Field or Cyber Security

Proven track record in developing and selling Managed Security and Cyber Security Services

5+ years of cyber security sales experience in UAE and MENA region

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