

United Arab Emirates Jobs Expertini®

Dealer Onboarding Executive

[Apply Now](#)

Company: Dubizzle Limited

Location: dubai

Category: other-general

Bayut & dubizzle have the unique distinction of being iconic, homegrown brands with a strong presence across the seven emirates in the UAE. Connecting millions of users across the country, we are committed to delivering the best online search experience. As part of Dubizzle Group, we are alongside some of the strongest classified brands in the market. With a collective strength of 8 brands, we have more than 160 million monthly users that trust in our dedication to providing them with the best platform for their needs. We are looking to hire enthusiastic and driven Dealer Onboarding Executive who is responsible for increasing the reach of dubizzle cars auctions in the dealer market. This team member will provide quality customer service by satisfying the business needs of the customers and the Company. This team member's overall responsibility will be to develop dealer relationships that generate contracts according to the Company's established credit risk and profitability models. This is a 100% field role where daily market visits are crucial. In this role, you will: Manage end-to-end onboarding process of new dealers, ensuring smooth transition into the company's network. Provide training and orientation to new dealers, familiarizing them with our products, services, and operational procedures. Maintain accurate records of dealer visits and dealer information/feedback. Achieve monthly onboarding targets. Share daily KPI reports in a timely manner. Bachelor's degree in any discipline 2-3 years of experience in used or new vehicle sales especially in business development Valid UAE driver's license Good knowledge of the used car market Used car dealer market awareness Focus on driving commercial results with measurable KPIs Strong negotiation skills Must have strong marketing and sales skills Highly presentation individual with a professional attitude Ambitious,

competitive, and with the stamina to grow within the organization Team playerA fast paced, high performing team. Multicultural environment with over 50 different nationalities Competitive Tax-free Salary Comprehensive Health Insurance Annual Air Ticket Allowance Employee discounts at multiple vendors across the emirates Rewards & Recognitions Learning & Development Bayut & dubizzle is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.#dubizzle #J-18808-Ljbffr

[Apply Now](#)

Cross References and Citations:

1. Dealer Onboarding Executive ConsultantjobsJobs dubaConsultantjobs↗
2. Dealer Onboarding Executive Jobssearch Jobs dubaiJobssearch ↗
3. Dealer Onboarding Executive FindparttimejobsJobs dubaFindparttimejobs↗
4. Dealer Onboarding Executive Birminghamjobs Jobs dubaBirminghamjobs ↗
5. Dealer Onboarding Executive Digitaljobsnearme Jobs dubaDigitaljobsnearme ↗
6. Dealer Onboarding Executive Thechatgptjobs Jobs dubaiThechatgptjobs ↗
7. Dealer Onboarding Executive Searcheruropeanjobs Jobs dubaSearcheruropeanjobs ↗
8. Dealer Onboarding Executive ItalyjobsJobs dubaitalyjobs↗
9. Dealer Onboarding Executive Jobslibrary Jobs dubaiJobslibrary ↗
10. Dealer Onboarding Executive Warsawjobs Jobs dubaWarsawjobs ↗
11. Dealer Onboarding Executive FlightattendantjobsJobs dubaFlightattendantjobs↗
12. Dealer Onboarding Executive Usajobscareer Jobs dubaUsajobscareer ↗
13. Dealer Onboarding Executive Indiajobscentral Jobs dubaIndiajobscentral ↗
14. Dealer Onboarding Executive Techcompanyjobfinder Jobs dubai Techcompanyjobfinder ↗
15. Dealer Onboarding Executive Polandjobs Jobs dubaPolandjobs ↗
16. Dealer Onboarding Executive Viennajobs Jobs dubaMiennajobs ↗
17. Dealer Onboarding Executive Veterinaryjobs Jobs dubaVeterinaryjobs ↗

18. Dealer Onboarding Executive CleanerjobsnearmeJobs dubaCleanerjobsnearme ↗
19. Dealer onboarding executive Jobs Dubai ↗
20. AMP Version of Dealer onboarding executive ↗
21. Dealer onboarding executive Dubai Jobs ↗
22. Dealer onboarding executive JobsDubai ↗
23. Dealer onboarding executive Job Search ↗
24. Dealer onboarding executive Search ↗
25. Dealer onboarding executive Find Jobs ↗

Source: <https://ae.expertini.com/jobs/job/dealer-onboarding-executive-dubai-dubizzle-limited-1968-29545/>

Generated on: 2024-05-04 by Expertini.Com