

Dealer Relationship Executive Jobs In Dubai | dubizzle

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Company: dubizzle

Location: Dubai

Category: other-general

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Description

Bayut & dubizzle have the unique distinction of being iconic, homegrown brands with a strong presence across the seven emirates in the UAE. Connecting millions of users across the country, we are committed to delivering the best online search experience.

As part of EMPG, we are alongside some of the strongest classifieds brands in the market.

With a collective strength of 10 brands, we have more than 200 million monthly users that trust in our dedication to providing them with the best platform for their needs.

We are looking to hire enthusiastic and driven Dealer Relationship Executive who is responsible for managing and marketing assigned dealer relationships. This team member will provide quality customer service by satisfying the business needs of the customers and the Company. This team member`s overall responsibility will be to develop dealer relationships that generate contracts according to the Company`s established credit risk and profitability models.

Meeting all dealers weekly to build a strong relationship.

Requirements

Bachelor's degree in any discipline

3-5 years of experience in used or new vehicle sales, purchases, and management.

Valid UAE driver's license

In depth knowledge of the used car market

Expertise in wide range of makes, models, specifications specifically for GCC vehicles

Analytical, data driven outlook with strong segmentation skills.

Focus on driving commercial results with measurable KPIs.

Strong negotiation skills

Must have strong marketing and sales skills

Highly presentation individual with a professional attitude

Ambitious, competitive, and with the stamina to grow within the organization.

Team player

#J-18808-Ljbffr

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