

Deputy General Manager (Sales and Marketing)

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Company: Upman Placement

Location: Dubai

Category: healthcare-practitioners-and-technical

One of a reputed company in UAE

The Role

You will be responsible for :

Role Description

This is a full-time on-site role as Deputy General Manager Sales Marketing-(Aluminium-), located in Dubai. The Deputy General Manager Sales Marketing-(Aluminium) will be responsible for managing Sales,Marketing, customer satisfaction, general management, customer service, and team management.

You will be responsible for :

Establishing long term goals as well as quarterly and annual business objectives and developing high quality business strategies and plans to deliver these.

Managing the P&L and driving the business toward the achievement of business objectives.

Ensuring that the Company's operations are consistent with its overall strategy and mission and fostering a strong organisational culture in line with the company's values.

Representing the Company with clients, investors and business partners.

Ideal Profile

Customer satisfaction and customer service skills

Sales and Marketing experience in the RAW MATERIALS related to aluminum industry in UAE (MUST)

Sales experience, including maintaining client relationships

Proven ability in team management and driving performance

Excellent communication and interpersonal skills

Detail-oriented and able to prioritize tasks

Bachelor's degree in Business Administration or a related field, Master's degree preferred

10+ years of experience in the aluminum industry, with at least 5 years in a senior management role

What's on Offer?

Leadership Role

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