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Design & Sales Consultant (Kitchens) | Utopia Bath & Kitchen Dubai

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For over two decades, Utopia Bath & Kitchen has been a trailblazer in the world of high-end sanitary ware, kitchen solutions, and wardrobes. Founded in the UK and now headquartered in Dubai, United Arab Emirates, our brand's journey has been marked by excellence and sustainability.

We are looking for an ambitious and energetic Design & Sales Consultant to help us expand our clientele in Kitchen Sales. You will be the front of the company and will have the dedication to create effective sales.

The goal is to drive sustainable growth through boosting sales and forging strong relationships with clients.

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Responsibilities

- Develop a growth strategy focused both on financial gain and customer satisfaction
- Conduct research to identify new markets and customer needs
- Arrange business meetings with prospective clients
- Promote the company's products/services addressing or predicting clients' objectives
- Prepare sales contracts ensuring adherence to law-established rules and guidelines
- Keep records of sales, revenue, invoices etc.
- Provide trustworthy feedback and after-sales support
- Build long-term relationships with new and existing customers

Qualifications, Experience, Knowledge and Skills

- Bachelor's degree in business administration or a relevant discipline
- A minimum of 3 – 5 years of project sales experience in the kitchen solutions in UAE.
- Strong Arabic/English written and verbal communications skills

Please share CV's on Email : info@utopiabathandkitchen.com#J-18808-Ljbfrr

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