

United Arab Emirates Jobs Expertini®

Digital Media Sales Executive - Digital News

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Company: PR TECH GLOBAL - CONSULTING

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

P.R LONDON AND MEDIA LTD is Technology focused Film Production & Media business. We operate an online, globally viewed Ecommerce Business, News Publishing platform called PRfrostbox and independently operate the Digital 'Vibrant Tech News' – Available in 11 languages. We are a trusted news source by Google and have support from the Press Regulator IPSO. Our aim is to support Education, Film and Art through digital media.

The Role

FROST-BOX-PRESS is looking to recruit smart, tech savvy, confident sales professionals that can independently deliver sales of our highly popular Educational Training Services, Digital News Products and IT Project Management Solutions. We operate the Vibrant Tech Digital News in 11 languages and offer 'Strategic Insights' our independent economic research!

As a Technology & Media Executive, you will build your interpersonal skills, speak with suppliers, distributors and sell our innovative, sought-after digital training, media and technology solutions to a global audience.

Earnings are uncapped, targets are realistic and you have the flexibility to work remotely in your home office. This is a truly global work opportunity that can offer a six figure income.

We are looking for smart, high performers, confident to speak on phone, via digital

conference to Businesses and have strong presentation skills to market and sell our exclusive digital products. This is as B2B development role that requires professionalism, building strong relationships and resilience.

Desirable Skills* *B2B & B2C Sales – Digital Marketing & Advertising - Language Skills - Social Media - Graduate Calibre **

Remuneration

This is a sales and commission based role that offers generous commission and discretionary performance related bonuses. We expect candidates to earn **\$20,000 - \$100,000** Per Year. The DIRECTOR will provide ongoing support and training.

Ideal Profile

You have at least 1 year experience ideally in CRM Manager, Business Development / Account Manager (B2B) or Digital Marketing within Media & Entertainment industry.

You have prior experience in dealing with Key Accounts and Dealers.

You possess solid expertise in Direct Sales.

Experience within Performance marketing would be a strong advantage.

Experience within Financial Services, Consumer, Healthcare, High Net Worth Individuals (HNWI), Industrial & Manufacturing, Infrastructure, Professional Services and Public Sector would be a strong advantage.

You possess excellent interpersonal as well as written and verbal communication skills.

You are highly goal driven and work well in fast paced environments

You enjoy finding creative solutions to problems

You are a strong networker & relationship builder

What's on Offer

Join a market leader within Media & Entertainment

Fantastic work culture

Attractive Salary & Benefits

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