

Digital Sales Manager Jobs in Dubai | Motivate Media Group

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Company: Motivate Media Group

Location: dubai

Category: other-general

1- Digital Sales Manager

Job: Full Time

Location: Dubai, UAE

Description:

Motivate is looking for experienced, ambitious Digital salesperson based in Dubai UAE, with a passion for online and social media. The person will play a leadership role in developing and growing digital business revenue, market share and profitability goals while enhancing customer satisfaction.

Job Responsibilities:Is responsible for managing the sales activity across our digital portfolio to meet revenue targets by week and by period.

Generates revenue from creation and sale of compelling advertising and sponsorship deals.

Constantly seeks out new revenue generating opportunities to ensure that targets are met.

Develops digital media sales materials to market appropriate services and opportunities to buyers of advertising at local, regional levels including advertising agencies.

Develops strong relationships with internal and external customers.**Job Requirements:**A proven track record in Digital Sales with at least 3+ year experience, ideally from a publisher. A demonstrable understanding of the broader picture of modern media products, including print, digital and live events, and the opportunities each represents both to advertisers and to the audience.

Strong communication and interpersonal skills including the ability to communicate and

interact with people at all levels.

Proven ability to excel in a fast paced, changing environment; work independently & collaboratively with cross-functional teams.#J-18808-Ljbffr

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