

# United Arab Emirates Jobs Expertini®

## Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government

[Apply Now](#)

Company: Dubai Government

Location: dubai

Category: other-general

### Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government

[For More Top Organization JobsClick Here](#)

The Director of Customer Success is responsible for driving service revenues, with a strong emphasis on lifetime and recurring revenue as defined in our Global Customer Services portfolio. Directing a team of Project & Program Managers, and Customer & Partner Success Managers. This will be achieved by developing a loyal and satisfied customer base, building sustainable and growing revenues, championing our 'Partner First' strategy, accelerating our strategic intent and ensuring we provide excellent employee experiences by:

Responsibilities:

Management and delivery of a comprehensive P&L against the annual budget and monthly forecasts.

Delivering the transition to a primarily recurring revenue service model within the respective Region while protecting the integrity of IFS and the Global Customer Services (GCS) organization.

Advocating global consistency: standard tools, methodologies, processes, and service offerings.

Working in partnership with matrix functions globally.

Champion the IFS and Global Customer Services strategy, encouraging the teams' development and contribution to the same.

Driving quality and integrity in the performance of the Market Unit GCS team, maximizing

recurring, predictable and profitable business for IFS.

Strengthening our position to scale through trusted relationships with local, regional and global partners.

Requirements:

Be a result-orientated individual with a history of high-performance management and building sustainable profitability.

Have previously developed (hiring, coaching, performance managing) and built successful teams.

Be confident in making strategic decisions and prioritizing evolving business needs.

Be comfortable with C-Level communication (both internal and external).

Drive discipline, quality and consistency of performance and process throughout the organization.

Operate in a fast-paced, evolving, geographically dispersed, matrix environment and in culturally diverse teams.

Be proactive by nature.

#J-18808-Ljbffr

[Apply Now](#)

#### Cross References and Citations:

- [1. Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government Ukjobscentral Jobs dubaUkjobscentral ↗](#)
- [2. Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government MadinahjobsJobs dubaMadinahjobs↗](#)
- [3. Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government Gynecologistjobs Jobs dubaGynecologistjobs ↗](#)

4. Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government Cv-resume-builder Jobs duba Cv-resume-builder ↗
5. Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government Ophthalmologist jobs Jobs duba Ophthalmologist jobs ↗
6. Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government Pinkcollar jobs Jobs duba Pinkcollar jobs ↗
7. Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government Media jobs Jobs duba Media jobs ↗
8. Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government Denmark jobs Jobs duba Denmark jobs ↗
9. Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government Vancouver jobs Jobs duba Vancouver jobs ↗
10. Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government Cardiologist jobs Jobs duba Cardiologist jobs ↗
11. Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government Educareer Jobs duba Educareer ↗
12. Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government Madinah jobs Jobs duba Madinah jobs ↗
13. Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government Uk job opportunities Jobs duba Uk job opportunities ↗
14. Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government Poland jobs Jobs duba Poland jobs ↗
15. Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government Top job search Jobs duba Top job search ↗
16. Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government Financial jobs Jobs duba Financial jobs ↗
17. Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government Dominican republic jobs Jobs duba Dominican republic jobs ↗
18. Director-Customer Success Jobs In Dubai UAE 2023 | Dubai Government Stockholm jobs Jobs duba Stockholm jobs ↗
19. Director-customer success jobs in dubai uae 2023 | dubai government Jobs Dubai ↗
20. AMP Version of Director-customer success jobs in dubai uae 2023 | dubai government ↗

21. Director-customer success jobs in dubai uae 2023 | dubai government Dubai Jobs ↗
22. Director-customer success jobs in dubai uae 2023 | dubai government Jobs Dubai ↗
23. Director-customer success jobs in dubai uae 2023 | dubai government Job Search ↗
24. Director-customer success jobs in dubai uae 2023 | dubai government Search ↗
25. Director-customer success jobs in dubai uae 2023 | dubai government Find Jobs ↗

Source: <https://ae.expertini.com/jobs/job/director-customer-success-jobs-in-dubai-uae-2023--dubai-dubai-government-1968-29017/>

Generated on: 2024-05-02 by Expertini.Com