

# United Arab Emirates Jobs Expertini®

## Director - Investment Banking

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Company: Abu Dhabi Islamic Bank PJSC

Location: , , United Arab Emirates

Category: business-and-financial-operations

Role : Director – Investment Banking Location: Dubai Role Purpose: Lead, in coordination with SEO, the development of ADIB Capital’s Investment Banking product offering (Advisory & Capital Markets). Key Accountabilities of the role Overall responsibility in delivering the product to corporate clients Leading (together with SEO) the origination of mandates from corporate clients for advisory and / or capital markets services Leading the delivery of financial and strategic advice to corporate clients on matters relating to mergers, acquisitions, disposals, and balance sheet restructuring / optimal funding structures, including developing deal structures, manage third party advisors, and leading negotiations on behalf of the client Leading the delivery of capital markets transactions, including the structuring and implementation of various roles in the context of public offerings, structured equity transactions (e.g. convertibles, private placements), etc. Specialist Skills / Technical Knowledge Required for this role: 15+ years of experience in investment banking in the GCC Very strong technical skill-set in advisory (in particular M&A) and capital markets Excellent written and verbal communication skills and extensive experience in client-facing role Experience with international firms preferable

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