United Arab Emirates Jobs Expertini®

Director of F&B - New Luxury

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Company: Michael Page

Location: United Arab Emirates

Category: other-general

The Role

An exciting chance to spearhead the development of a venue featuring three different openings in of the most exciting locations in the Middle East, this person will lead the opening and running of this complex operation. Client Details A tie up between a global firm with multiple successful investments in F&B and beyond and a multiple Michelin star chef moving to Dubai to setup the brand. Description This person will be responsible for; * Developing and implementing strategic operational initiatives to enhance efficiency, productivity, and profitability across all restaurant locations. * Oversee the day-to-day operations, including but not limited to, inventory management, staffing, vendor relations, and quality control. * Leading, mentoring, and inspiring a high-performing team, including restaurant managers, chefs, and front-of-house staff. Foster a culture of excellence, teamwork, and continuous improvement. * Maintaining and elevating the quality standards of service, food, and overall guest experience, ensuring consistency and excellence in all operational aspects alongside the Head Chef. * Collaborating with finance to develop and manage budgets, control costs, and maximise profitability. * Analyse financial reports to identify areas for improvement. * Cultivating and maintaining strong relationships with suppliers and vendors, negotiating favourable terms to optimise costs while maintaining quality standards. * Monitoring and responding to customer feedback, ensuring a high level of satisfaction and implementing initiatives to enhance the overall guest experience. Implement initiatives to enhance the overall guest experience and loyalty. Job Offer Competitive package and benefits.

Requirements

To apply for the role, it is necessary to have the following experience; * Minimum of 10 years of experience in a leadership role within the hospitality industry, preferably in luxury hotels or global restaurants. * Background in luxury hospitality or high end F&B operations is essential. * Proven experience in pre-opening operations, demonstrating successful establishment of high-end dining establishments or ideally luxury hotels * Strong financial acumen, including budgeting, cost control, and maximising profitability. * Ability to work in an entrepreneurial setup with an ambition to grow with the brand

About the company

Michael Page is one of the world's leading professional recruitment consultancies, specializing in the placement of candidates in permanent, contract, temporary and interim positions with clients around the world. The Group has operations in the UK, Continental Europe, Asia-Pacific and the Americas. In the Middle East we focus on the areas of: Finance & Accounting Banking & Financial Services Procurement Property & Construction Engineering & Supply Chain Oil & Gas Technical and Engineering Human Resources Sales Marketing Technology Secretarial Executive Search Legal The Group operates through 161 offices in 33 countries and employs over 5,000 employees worldwide.

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