

Director of Revenue

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Company: RTC-1 Employment Services

Location: Dubai

Category: other-general

The Role

Position Title: Director of Revenue Employment Type: Full Time Salary: up to 27K AED all-inclusive depending on experience and qualifications plus family benefits Job Location: Dubai, UAE About the Client: A 5-star luxury hotel in Dubai. Job Description: • Develop and implement revenue management strategies to maximize hotel revenue and profitability. • Collaborate with sales and marketing teams to develop promotional campaigns and packages to drive revenue. • Maintain awareness of industry trends and best practices in revenue management and hospitality. • Analyze market trends and competitor pricing to adjust pricing strategies accordingly. • Oversee the pricing and inventory management of hotel rooms and other revenue-generating areas.

Requirements

Qualifications: • 40 years old and below • Minimum 2 years' experience in the same role in a 5-star luxury hotel. • UAE experience is a must, especially in Dubai. • Strong individual characteristics to work alone and manage the reservations team. • Experience in creating a business plan, strategy, and execution.

About the company

RTC-1 Employment Services is a licensed recruitment firm based in Dubai, UAE. Our team has been in the market since 2004 and we are supporting various industries with their staffing needs across the Middle East and Africa.

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