

DP World Job Vacancies 2022 | Contract Manager Jobs In Dubai

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Company: DP World

Location: , Dubai, United Arab Emirates

Category: other-general

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Job Responsibilities:

Develop strong contract terms, in liaison with Legal to ensure DPW interests are protected and best-in-class thinking is reflected in contract boilerplate and STCs.

Set up a global commercial and rates library, identifying and advancing new charge items with clear justifications and fair and simple pricing mechanisms.

Provide pricing inputs on all major deals and support regions & BUs in this effort. Ensure minimum globally mandated commercial terms are baked into all contracts.

Deep dive (squads) on specific BU's and identify pricing and rate initiatives on TSA's & port tariffs.

Job Requirements:

Minimum 7+ years of experience in Commercial department in P&T or Shipping Line business

Prior experience in managing commercial and contract negotiations

Strong analytical skills and a structured way of thinking

Strong team player

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