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Electric Vehicle Handover Specialist Jobs In Dubai UAE | Al Futtaim

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Company: Al Futtaim

Location: Dubai

Category: architecture-and-engineering

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Established in the 1930s as a trading business, Al-Futtaim Group today is one of the most diversified and progressive, privately held regional businesses headquartered in Dubai, United Arab Emirates. Structured into five operating divisions; automotive, financial services, real estate, retail and healthcare; employing more than 35,000 employees across more than 20 countries in the Middle East, Asia and Africa, Al-Futtaim Group partners with over 200 of the world's most admired and innovative brands. Al-Futtaim Group's entrepreneurship and relentless customer focus enables the organisation to continue to grow and expand; responding to the changing needs of our customers within the societies in which we operate.

Responsibilities:

Promote effective referrals to Showroom Managers to ensure 100% second facing for enhancing (Net Promoter Score) NPS

Support sales team to: Achieve monthly unit sale targets by taking the customer on a structured "one offer" journey and achieve the set Trade-ins.

Vehicle preparation according to BYD standards.

Handover vehicles to customers in a customer focused and tailored manner.

Welcome all Showroom visitors.

Lead management (Tel/Web/Walk-in enquiries)

Requirements:

Diploma or Bachelor's Degree

4 years of experience in a customer facing role, progressive, client-oriented luxury retail or airline industry that can showcase their high level of customer experience acumen, strong branded experiences, drama, public speaking, teaching, sales, event planning or customer care will be positively considered

Proficient in English, Arabic advantageous

Valid UAE driver's license

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