

United Arab Emirates Jobs Expertini®

Electric Vehicle Handover Specialist Jobs In Dubai | Al-Futtaim

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Company: Al-Futtaim

Location: Dubai

Category: architecture-and-engineering

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Description:

By upholding our values of respect, excellence, collaboration and integrity; Al-Futtaim Group continues to enrich the lives and aspirations of our customers each and every day. The primary focus of the role will be to consistently deliver an educational, immersive, and exciting experience to all future customers and conducting test drives as well as prepare the customers for their future with a BYD vehicle, setup the vehicle for the customer, going through all the features and of the vehicle and able to answer any question related to electric mobility and the brand.

Responsibilities:

Promote effective referrals to Showroom Managers to ensure 100% second facing for enhancing (Net Promoter Score) NPS

Support sales team to: Achieve monthly unit sale targets by taking the customer on a structured “one offer” journey and achieve the set Trade-ins.

Vehicle preparation according to BYD standards.

Handover vehicles to customers in a customer focused and tailored manner.

Welcome all Showroom visitors.

Lead management (Tel/Web/Walk-in enquiries)

Requirements:

Diploma or Bachelor's Degree

4 years of experience in a customer facing role, progressive, client-oriented luxury retail or airline industry that can showcase their high level of customer experience acumen, strong branded experiences, drama, public speaking, teaching, sales, event planning or customer care will be positively considered

Proficient in English, Arabic advantageous

Valid UAE driver's license

#J-18808-Ljbffr

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