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Business Marketing Representative (Diamonds/Wholesale & Retail)Our Client is the leading supplier of Diamonds and Gemstones in SouthThey are renowned for the quality of their ever-changing jewelleryThey have cemented their reputation as South Africas leading manufacturer and wholesalerTheir vision is to provide their clientele with the best quality products at the most competitive Job Type: Full Time | On-site Salary: R15 000 - R20 000 + CommissionHead Office: CBD Cape Town, South AfricaRequirementsExperience in Sales, Telesales or as a Sales RepresentativeEstablished Network within the Tourism industryExperience in Customer Relationship ManagementExcellent communication, negotiation and selling skillsAbility to create and deliver presentations tailored to clients needsResponsibilitiesSourcing New business through in-person meetingsAbility to build productive business relationships and professional relationshipsRespond to incoming calls with potential clientsUse scripts to provide product features, prices and Understanding customer needs and keeping track of calls and If you are interested, please send your application via our website or Job Link! We look forward to hearing from you!Black Pen Recruitment is a global recruitment agency that targets European, African and American Markets with headquarters based in Malta (Europe) and Cape Town (South Africa). Experience in Sales, Telesales or as a Sales Representative Established Network within the Tourism industry Experience in Customer Relationship Management Excellent communication, negotiation and selling skills Ability to create and deliver presentations tailored to clients needs Responsibilities Sourcing New business through in-person meetings Ability to build productive business relationships and professional relationships Respond to incoming

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