

ELV SALES MANAGER

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Company: SILICA INFORMATION TECHNOLOGY

Location: , , United Arab Emirates

Category: sales-and-related

ELV SALES MANAGER Jobs in UAE by SILICA INFORMATION TECHNOLOGY | ArabJobs.com ELV SALES MANAGERSILICA INFORMATION TECHNOLOGY - UAE Posted In 4/8/2015 Apply For JobApplicants 91 Views7239Job Description • Managing the sales of Low Voltage Systems, providing clients with quotations and Negotiating the terms of an agreement and close sales• Strengthening business relations with the existing clients and Establishing relationships with MEP and Consultants ELV Systems• Recommending new clients who could benefit from your products in a designated region and dealing with different brands of ELV Systems• Managing and developing a sales team. • Full knowledge of the following systems (CCTV, PA, Elv, Access Control, SCS, Audio Visual, SMATV)• Preparing reports by collecting, analyzing, and summarizing sales information Job Category Sales & Retail Communication Engineering Electrical Engineering Mechatronics Engineering Job RequirementsExperience Min: 2 Years Max: 3 Years Career LevelSupervisor/ Manager Job TypeFull Time Vacancies1 Open PositionsSalary Negotiable GenderMale Degree LevelAny Faculty / Institute Any Major Any Age Any NationalityAny Residence Location Any Languages English - Own a CarAny Have Driving LicenseYesJob Skills• Sales Experience in Low Voltage Systems & Security Systems to Consultants and Contractors• Excellent communication skills and proven track record in Low Voltage Systems is essential• Positive attitude, Excellent sales capability, Negotiating technique, Market & product knowledge• Experience in project sales• 2-3 years of experience in the UAE About The Company'Silica Information Technology' incepted in the year 2006 in Abu Dhabi with a clear vision to bring technology. 'Silica Information Technology' in their related fields of expertise and capabilities

now introduces their division totally focused on ELV (Extra Low Voltage Systems). As a Technology flagship 'Silica Information Technology' deals in Total ELV solutions for building industry on "Turnkey" bases. For smooth execution of these solutions, in a short span of time, 'Silica Information Technology' has successfully built a team of competent Techno-Commercial professionals having pertinent qualification and rich experience of the cited earlier fields.

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