

Emirati Leasing Manager Jobs In Dubai | Dubai Healthcare City

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Company: Dubai Healthcare City

Location: Dubai

Category: business-and-financial-operations

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The role holder is responsible for managing leasing activities and transactions under Dubai Healthcare City with the aim of attracting key investors and business partners for projects within Dubai Healthcare City in line with the organization's vision of becoming a global healthcare destination. Also, the role builds and maintains networks with key stakeholders regionally and globally for identifying and attracting new business opportunities in order to serve the revenue and growth objectives of the organization.

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Responsibilities :

Helps in the preparation of the annual budget for the department in conjunction with the entity's budget and secures subsequent approvals, tracks expenditure and ensures adherence to the budget.

Develop and implement relevant policies and procedures for leasing activities and monitor leasing administration.

Manages and controls the operating framework for leasing activities, provides guidance and support, ensures the implementation and review of work processes in order to achieve high performance standards and continuous improvement.

Develop leasing strategies based on current and forecasted market conditions and parameters

Draft comprehensive annual leasing plans in line with the vision of DHCA in order to attract regional and global investors for making Dubai Healthcare City a preferred global healthcare destination.

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Supervise campaign activities for the publicity of properties available for lease.

Oversee the designation of leasing staff to appropriate territories

Ensure proper management of documentation and storage of leasing files.

Keep abreast with latest market developments of the industry while gathering key information on competitor strategy and offerings, client and investor needs and other sales and leasing best practices regionally/globally and utilizes these market insights to improve leasing offerings from DHCA.

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