

# United Arab Emirates Jobs Expertini®

## ENOC Lubes Sales Executive Jobs in Dubai | Emirates National Oil Company

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Company: Emirates National Oil Company

Location: dubai

Category: other-general

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Description: To achieve annual budgeted sales, contribution and financial targets from the sale of Lubricants brands marketed by EPPCO Lubricants.

Job Responsibilities: Achieve set sales levels of Lubricants marketed by EPPCO through regular / planned visits to customers and prospects.

Call on existing and prospective customers to determine their needs and attempt to satisfy these needs through the profitable sale of branded lubricants.

Ensure customers are satisfied with product performance and service.

Maintain professional relationships

Recommend selling prices.

Make business proposal offers against received inquiries by offering appropriate branded lubricant products and prices. Job Requirements: Valid UAE light vehicle-driving license.

Very good knowledge of spoken and written English. Knowledge of spoken and written Arabic is an advantage.

PC literate – knowledge of MS Office software – Excel, Word, PowerPoint.

3-5 years' business to business selling experience – preferably in the lubricants market but not essential. #J-18808-Ljbffr

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