

## Enterprise Sales Manager | Supermicro Abu Dhabi

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Location: abu dhabi

Category: other-general

### Enterprise Sales Manager | Supermicro Abu Dhabi

Supermicro (SMCI) is a global leader in high-performance, high-efficiency server technology and innovation is a premier provider of end-to-end green computing solutions for HPC, Data Center, Cloud Computing, Enterprise IT, Hadoop/Big Data and Embedded Systems worldwide.

Supermicro is a Top Tier provider of advanced server, storage, and networking solutions for Data Center, Cloud Computing, Enterprise IT, Hadoop/ Big Data, Hyperscale, HPC and IoT/Embedded customers worldwide. We are the #5 fastest growing company among the Silicon Valley Top 50 technology firms. Our unprecedented global expansion has provided us with the opportunity to offer a large number of new positions to the technology community. We seek talented, passionate, and committed engineers, technologists, and business leaders to join us.

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Minimum 10 years of proven experience in Business Development, Enterprise Sales or similar field in the IT / Datacenter segment

Bachelor's degree in marketing, communications, business or a related field

Strong team player

Prior experience selling technology into manufactures, corporate or public/governmental customers

Strong persuasive and negotiating skills

Extremely proactive, highly organized, with proven ability to manage multiple tasks

Professionalism combined with a passion for creativity

Ability to adapt to a fast-paced environment and diverse culture

Professional fluency in Arabic & English are required, both written and spoken. Additional European language is a plus. Don't miss out on this exciting opportunity – apply now at [dubaiofferz.com#J-18808-Ljbffr](http://dubaiofferz.com#J-18808-Ljbffr)

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