

Executive Sales Jobs In Dubai,UAE | Al-Khaleej For Safety

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Company: Al-Khaleej For Safety

Location: dubai

Category: other-general

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Description:

As an Executive Sales and Marketing, you will be responsible for driving sales and marketing efforts for our company in Dubai, UAE. You will play a crucial role in promoting our products and services, generating leads, and closing deals. We are looking for a dynamic and results-oriented individual with a strong background in sales and marketing.

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Responsibilities:

Develop and implement sales and marketing strategies to achieve company goals and targets.

Identify and target potential clients through various channels, including cold calling, networking, and attending industry events.

Build and maintain strong relationships with clients, understand their needs, and provide appropriate solutions.

Create and deliver compelling sales presentations and proposals to clients.

Negotiate contracts and close deals with clients.

Monitor market trends and competitors to identify new business opportunities.

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Requirements:

Collaborate with the marketing team to develop and execute effective marketing campaigns.

Track and analyze sales data to measure performance and identify areas for improvement.

Prepare regular sales reports and present them to the management team.

Stay updated with industry trends and developments to provide insights and recommendations for business growth.

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