

United Arab Emirates Jobs Expertini®

Executive Search Consultant - Mehan Limited (Powered By Qureos)

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Company: Qureos Inc

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

Job Title: Executive Search Consultant - UAE and Saudi Arabia

Company Name: Mehan

Location: Remote (Full-Time)

About MehanWe pride ourselves on our commitment to delivering exceptional talent solutions to our clients. As we expand our team, we are seeking a motivated and experienced Executive Search Consultant to join us in a remote full-time position.

Role Overview: As a Remote Executive Search Consultant, you will play a key role in driving business development, managing client accounts, and executing end-to-end executive search processes. We are looking for a dynamic individual with a proven track record in business development, account management, headhunting, networking, and candidate shortlisting.

Responsibilities:

Conduct business development activities to identify and secure new client partnerships.

Manage and nurture relationships with existing clients, understanding their talent needs and ensuring client satisfaction.

Utilize headhunting techniques and networking to identify and engage top-tier executive candidates.

Conduct in-depth interviews and assessments to evaluate candidate suitability for client roles.

Lead end-to-end executive search processes, from client consultation to candidate placement.

Collaborate with cross-functional teams to ensure a seamless and efficient recruitment process.

Stay informed about industry trends, market intelligence, and talent landscapes.

Job Requirements:

Proven experience as an Executive Search Consultant or in a similar role.

Strong background in business development and account management.

Demonstrated success in headhunting, networking, and building candidate pipelines.

Excellent communication and interpersonal skills.

Ability to work independently in a remote setting.

Familiarity with executive recruitment best practices.

Proficient in using recruitment tools and platforms.

Self-motivated and results-oriented.

What We Offer:

Salary and commission.

Full-time remote work.

Ongoing professional development opportunities.

Collaborative and inclusive team culture.

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