

United Arab Emirates Jobs Expertini®

Exhibition Sales Manager

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Company: Dmg Events

Location: dubai

Category: other-general

Qualifications And ExperienceMinimum Qualifications and Knowledge:Experience working in exhibition and sponsorship sales and can showcase a strong sales skill set: lead generation, cold calling, working with CRM systems, cultivating sponsorship and exhibition proposals, identifying the right decision-makers to sign-off a sale.A bonus would be to have worked in the energy market in sales or on the client side, but not a requirement.Minimum Experience4 years' experience in B2B conference and exhibition sponsorship sales, working in either domestic or global market.A bonus would be someone who has most recently worked within the energy sector.

#J-18808-Ljbffr

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