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F&B Sales Executive Jobs In Dubai | Talent Pal

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Company: Talent Pal

Location: dubai

Category: other-general

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What's your passion? Whether you're into triathlon, exploring new restaurants or dancing the tango, at IHG we're interested in you. We love people who apply the same amount of passion and precision to their jobs as they do to their hobbies. Imagine working for a company that gives you Room to be yourself. Our commitment to our people is to deliver room to have a great start, to learn and grow, to perform, to be recognized and rewarded, to be involved and to take the initiative and lead. Apply Also: Housekeeping Supervisor Jobs In Dubai | Hilton

Responsibilities Sell the InterContinental Hotels Group (IHGDFC) Food and Beverage outlets services.

Establish new business and maintain existing business accounts through the preparation and execution of action plans.

Convert sales leads.

Solicit and close business according to established parameters.

Entertain prospects and existing clients with the aim to sustain business and generate further sales.

Maintain a high level of product and service knowledge about all the IHGDFC Food and Beverage outlets outlets. Apply Also: Talent Acquisition Specialist Jobs in Dubai | Transguard Group

Requirement Excellent communication skills.

Ability to work both solo and within a team environment.

Warm and inviting personality.

Ability to think calmly under pressure.

Passion for food and curiosity about new culinary experiences.

Basic organisational skills in restaurant operations.

Be a salesperson, tenacious, and target-oriented.

Additional language skills are preferred. Apply Also: Walk-in Interview in Dubai Tomorrow & UAE Latest Updates | October 23

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