United Arab Emirates Jobs Expertini®

Facades Sales engineer

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Company: Delta Management Services

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

Are you passionate about driving business growth within the facade industry through strategic sales efforts Do you thrive in dynamic environments where your technical expertise and interpersonal skills can make a significant difference If so, we have a tailored opportunity that awaits you!

Responsibilities:

Market Exploration: Immerse yourself in the facade market to diligently identify and nurture new business relationships. Your efforts will expand our client base and enhance our market penetration.

Market Intelligence: Employ your keen analytical skills to gather and interpret market trends and customer insights. Your proactive approach will enable us to anticipate customer demands and make informed strategic decisions.

Innovative Solutions: Bring your ingenuity to the forefront by devising creative sales strategies that overcome challenges and ensure a seamless journey toward customer satisfaction.

Exceeding Sales Targets: Take ownership of your sales targets within the facade sector.

Your dedication and strategic approach will be pivotal in not just meeting, but surpassing expectations, thereby driving the overall growth of the company.

Qualifications:

Education: A Bachelor's degree in Engineering or a related field will provide the foundation needed to excel in technical discussions within the facade industry.

Technical Proficiency: Your profound understanding of relevant computer software will empower you to navigate through technical complexities effortlessly.

Desired Skills:

Facade Expertise: Master the intricate technical and commercial aspects of Aluminum and Glazing works within the facade realm. This expertise will position you as a trusted subject matter expert.

Motivated Team Player: Your unwavering motivation and ability to thrive in a collaborative team environment will contribute to a cohesive and successful sales approach.

Bilingual Proficiency: Display fluent command of both the Arabic and English languages. This skill will facilitate effective communication with our diverse clientele within the facade industry.

Results-Driven: Possess a results-oriented mindset, directing your energy toward achieving and surpassing sales targets within the facade sector.

Dynamic Communicator: Showcase dynamic communication skills, both written and verbal, enabling you to effortlessly connect with clients and colleagues within the facade domain.

Join us!

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