

United Arab Emirates Jobs Expertini®

Fashion Sales Associate

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Company: MAJID AL FUTTAIM

Location: Abu Dhabi

Category: sales-and-related

Be The Ultimate Champion of Customer Service Standards in Line with Majid Al Futtaim Guidelines, Understanding Customer Needs and Enabling the Fulfillment of an Exceptional Experience for The Customer. Ensure Customer Concerns Are Addressed Promptly and Professionally and Escalated in A Timely Manner to the Store Manager, When Necessary, Keep the Customer in Mind Through All Interactions. Achieve Set Sales Targets and Use Creative Ways to Exceed the Same, Keeping the Customer in Mind. Contribute To Enhanced Sales Targets with Thorough Product Knowledge, Taking Opportunities to Up Sell and Cross Sell. Ensure Store Standards Are Maintained at All Times, Supporting with Instore Tasks Including but Not Limited to Cleanliness, Tidiness and Replenishment. Comply With All Store Security Policies and Regulations, Minimizing Exposure to Stock Loss. Use Advanced Selling Skills in Order to Better Support the Customer's Needs, Generate High Value Transactions, And Build a Consistent Flow of Repeat Custom Recommend, Select, And Help Locate or Obtain Merchandise Based on Customer Need in Other Majid Al Futtaim Fashion Brands and Stores, If Not Available Instore. REQUIREMENTS: High School Certificate 1-2 Years Industry Experience Good Communication Skills Excellent Customer Service

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