

female sales Jobs in Dubai | Fitness Terminal

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Company: Fitness Terminal

Location: Dubai

Category: sales-and-related

Description

This role is the driving force behind the success of our business, as such we are looking for the best talent the region has to offer.

This role is encapsulates both telephone sales as well as face to face sales and customer service on an equal basis, as such those with a sales or customer service background will be preferred.

Job Requirements:

Call potential clients to arrange appointments and field questions and queries

Perform quality sales qualification and needs analysis for the client

Learn and develop an intricate knowledge of the business and facilities and become.

Provide world class facility viewings for prospective members

Follow up clients and new members to ensure client satisfaction

Be able to provide a 30/60/90 day sales success plan

Assist as required with the day to day running of the gym supporting any department as requested

#J-18808-Ljbffr

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