

Female Telesales Executive Jobs In Sharjah | Growmore Logistics

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Company: Growmore Logistics

Location: sharjah

Category: other-general

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Job Description

Grow More Logistics Company is looking for a Filipina Female Tele sales Executive responsible for soliciting phone and social media sales. A successful tele sales representative should have excellent communication and sales skills. It would be best if you were meticulous in keeping records, and able to handle all aspects of making a sale.

Key Responsibilities:

Generate leads by cold calling, lead generation activities, networking, and social media

Setting sales goals and developing sales strategies.

Researching prospects and generating leads.

Asking questions to engage customers and keep the conversation going.

Gathering and documenting customer information and reactions to products.

Keeping up to date on all products and informing customers of new products.

Handling customer questions, inquiries, and complaints.

Preparing and sending quotes and proposals.

Meeting daily, weekly, and monthly sales targets.

Participating in sales team meetings.

Skills

Qualifications:

Minimum qualification high school diploma/GED.

2+ years of logistics and sales experience.

Excellent customer service and sales skills.

Strong verbal and written communicator.

Working knowledge of relevant computer software and social media platforms

Good negotiation and problem-solving skills.

The ability to handle rejection and stress in soliciting customers.

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