United Arab Emirates Jobs Expertini®

Field Marketing Manager

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Company: Instashop

Location: , , United Arab Emirates

Category: sales-and-related

InstaShop: Shops you love delivered better Role overviewApplication BackField Marketing Manager Marketing - United Arab Emirates, AE - Full time - 881 InstaShop, headquartered in Dubai, is the leading online marketplace for supermarkets, pharmacies, pet shops and other businesses in the Middle East. With a young and motivated team and an office resembling the ones of startups in San Francisco, InstaShop is the right company for individuals passionate about adding value within a fast-growing technology company. With an ambitious plan of increasing InstaShop's in-store and fleet visibility across the region, the Field Marketing Manager would be responsible to develop and execute an effective Out-of-Home branding strategy in-line with the brand and store guidelines. Putting your analytical skills into play, you would also be responsible to measure the impact of your execution. Primary responsibilities: Develop and execute field marketing strategies to increase brand awareness and engagement in the local market. Work closely with partner shops to facilitate the integration of our brand elements into their physical locations. Work closely with the fleet department to facilitate the fleet branding, budget needs, forecasts etc. · Collaborate with the creative team to develop eye-catching branding materials for the company's fleet and shop branding activations. Oversee the implementation of fleet and shop branding, ensuring it aligns with the brand guidelines and presents a strong, consistent image . Monitor the maintenance and quality of fleet branding materials, making necessary updates as needed Provide support and guidelines to partner shops to ensure our brand is well-represented in their spaces. · Conduct regular assessments to ensure partner shops maintain branding standards. · Plan and implement promotional events, campaigns, and activities in coordination

with the Marketing team. Track and report on key performance metrics related to field marketing efforts. Provide regular reports and insights to help refine branding strategies and measure their impact. Analyze the effectiveness of field marketing initiatives and adapt strategies as needed. Collaborate with the Marketing, Branding, and Operations teams to ensure a cohesive approach to branding across all touchpoints. Provide support with managing the supplier and third-party agency relationships. To use the InstaShop services as per the company policies in order to provide feedback on how to improve the service Requirements: Prior experience in field marketing related roles or client relations, especially in the retail sector/e-commerce industry. Strong project management and organizational skills. Strong written, and verbal communication and interpersonal skills. Strong negotiation skills. Cooperative character always willing to support team members. Ability to work independently or i groups. Strong PowerPoint and Excel skill Everything you need injust a few clicks!Get the app today for free Try it out today!Shop now
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