

Field Sales Executive Jobs in UAE | AI Futtaim Careers

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Company: AI Futtaim

Location: , , United Arab Emirates

Category: sales-and-related

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Description:

We are currently looking to recruit a UAE National Field Sales Executives to join our Global Aftersales Team in different locations within UAE.

Job Responsibilities:

Manage the Trade Counter sales team and the IAM workshop relationship, understanding needs and requirements to anticipate potential and enhance stakeholders' relationship by offering parts.

Work together with other Team Leaders in other regions, the KAM IW and other After Sales departments to provide the customers with a wide product and service offering of Al-Futtaim

Responsible to deliver product / solution to customer while working with Trade Counter team, and reinforce relations by bringing expert advice to discussions and support

Responsible for the onboarding of new customers

Job Requirements:

Bachelor's degree preferably Engineering, Automotive or Business Management or equivalent

Minimum 2 years experience in Sales role

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