

United Arab Emirates Jobs Expertini®

Field Sales Executive| Najoom Al Thuraya Dubai

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Company: Najoom Al Thuraya

Location: dubai

Category: other-general

Field Sales Executive| Najoom Al Thuraya Dubai

Najoom AL Thuraya is a leading vehicle tracking systems(GPS) and solutions for companies of all sizes. Established in 2008, we provide service to more than 300 clients across the United Arab Emirates, Sultma Oman, Qatar, Bahrain, Saudi Arabia, Iraq, Egypt, Our company continues to invest in Advanced research for tracking systems to consistently provide the best technological services to our customers. We seek innovation and continuous improvement on product functionality, and quality to enhance our competitiveness

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Role Description

This is a full-time on-site role for a Field Sales Executive based in Dubai. The Field Sales Executive will be responsible for sales prospecting, conducting product presentations, negotiating contracts, and managing customer relationships. The Field Sales Executive will be expected to meet or exceed sales goals, provide excellent customer service, and be an expert in our product offerings.

Qualifications

Proven sales experience, preferably in GPS vehicle tracking system industry

Excellent communication and interpersonal skills to build customer relationships

Strong presentation and negotiation skills

Ability to work independently and as a team member

Ability to work well under pressure and meet tight deadlines

Good organizational and time management skills

Familiarity with CRM software and Microsoft Office Suite

Bachelor's degree in Business Administration, Sales, Marketing, or relevant field.

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