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Field Supervisor & Coach Jobs in Dubai | Chalhoub Careers

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Company: Chalhoub Group

Location: Dubai

Category: other-general

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Description:

As Field Coach Supervisor, you will be responsible for supporting the Area Retail Managers within the Travel Retail team. You will be required to follow up daily on the Sell-Out with the Retailer and Beauty Consultants within your assigned region. You will be extremely field focused and accountable for all aspects of the day-to-day management and trainings of the Beauty Consultants.

Job Responsibilities:

Manage all aspects of HR cycle for Beauty Consultants in your assigned area including recruitment, development, retention, and leavers etc.

Build an engaged and strong team of Beauty Consultants.

Have daily Interactions with Beauty Consultants either face-to-face or via phone to assess performance and conduct assessments of sales analysis and ppt

Ensure that all accounts meet inventory and assortment. Manage local merchandising (planograms + maintenance + one time production like BF, visuals)

Animate training sessions: integration, product, expertise, Traffic Stopping

Job Requirements:

Minimum of 2-3 years' experience in a retail supervisory/ managerial position

Experience of make-up application and/ or training delivery

A curious, creative, dynamic, and proactive personality, who's autonomous and able to multitask while respecting deadlines

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