

Finance and Insurance Manager Jobs in Abu Dhabi | Al Futtaim Jobs

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Description:

The primary focus of the role will be to manage Finance and Insurance Sales and the process of a designated Sales Team within the dealer network.

Job Responsibilities:

Achieve sales revenue targets set by the Dealer Principal / Account Relationship Manager.

Work with dealer sales management in achieving Income and Revenue targets, providing weekly/monthly F&I reports.

Provide assistance whenever required in sale of maximum number of New and Used vehicles.

Optimize sales of Value-Added Products. (VAP)

Optimize sales of RV based products (Guaranteed Future Value Product, Leasing) In-House Finance and Conventional / Islamic Finance products through partner banks.

Job Requirements:

Bachelor's Degree

Good communication skills

2 years working experience within customer service or similar role

Knowledge of Microsoft Office

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