

Freelance IT Sales Representative

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Company: Dragonflys

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

Job description

We are seeking a dynamic and motivated Freelance IT Sales Representative to join our team. Company based in United Arab Emirates. As a Freelance IT Sales Representative, you will play a key role in expanding our client base and driving revenue growth.

Role Description

This is a part-time remote role for a Freelance Sales Representative. The Freelance Sales Representative will be responsible for developing and maintaining relationships with clients, identifying and pursuing potential business opportunities, and achieving sales targets. The Freelance Sales Representative should have excellent communication, negotiation, and networking skills.

Qualifications:

Minimum 3 years of experience in software service sales.

Proven track record of achieving sales targets and driving revenue growth.

Strong communication and negotiation skills.

Excellent networking and relationship-building abilities.

Self-motivated and goal-oriented.

Familiarity with software testing services is a plus.

Knowledge of the UAE market and industry trends.

Compensation:

Initial 3 months: Commission-based, with a competitive commission rate of 15% to 25% based on project valuation.

After three months: Potential for a fixed salary plus commission based on performance.

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